

Curriculum Vitae
June, 2021
Ph: 512-471-3859

William B. Swann, Jr.

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Office Address:

Department of Psychology
The University of Texas at Austin
Austin, Texas 78712

Academic Training

Undergraduate: Gettysburg College, 1970-1974, B.A.
Graduate: University of Minnesota, 1974-1978, Ph.D., Social Psychology

Professional Experience

Assistant Professor, Department of Psychology at University of Texas, 1978-1984
Fellow, Department of Psychology at Princeton University, 1984-1985
Associate Professor, Department of Psychology at University of Texas, 1985-1988
Fellow, Center for Advanced Study in the Behavioral Sciences, 1988-1989
Associate Professor, Department of Psychology at University of Texas, 1989-1990
Professor, Department of Psychology at University of Texas, 1990-present

Research Interests

Identity fusion and college retention
Identity fusion and extreme pro-group behavior
Identity negotiation
Self-esteem and social interaction
Self-knowledge and self-verification in close relationships

Memberships

American Psychological Society, Fellow
Society of Experimental Social Psychology
Executive committee: 2007-2010,
President, 2010
Society for Personality and Social Psychology
International Society of Self and Identity

Honors, Awards, Impacts

- Career Contribution Award, Society of Personality and Social Psychology, 2018
- Distinguished Lifetime Career Award, International Society for Self and Identity, 2016
- Society of Experimental Social Psychology: President, 2010
- University of Queensland award for international collaborative research, 2009
- Outstanding publication in Organizational Behavior, 2003 (based on paper published in ASQ with Jeffrey Polzer and Laurie Milton).
- William Howard Beasley Professor, University of Texas at Austin, 2000
- Research Scientist Development Awards, National Institute of Mental Health, 1984-1989; 1989-1994
- Fellow, Society of Experimental Social Psychologists
- Fellow, Center for Advanced Study in the Behavioral Sciences, 1988-1989.
- Fellow, American Psychological Association, 1990.
- Fellow, American Psychological Society, 1990.
- Citation count (Google scholar): 47,567; H-index = 84

External Research Support

- National Science Foundation
 - Self-concept stability and change. \$270,000. 2/1994-1/1998.
 - Identity fusion and extreme group behavior. \$432,836. 9/2011-8/2015.
 - Identity fusion and intergroup relations, \$407,500. 9/2015-8/2019.
- Army Research Office
 - Identity fusion and extreme group behavior, \$336,997, 8/2017–8/2021
- National Institute of Mental Health:
 - The interpersonal dynamics of self-concept stability. \$207,000. June 1, 1985-May 31, 1989
 - The interpersonal dynamics of self-concept stability. \$376,526. June 1, 1989-May 31, 1993
 - Antecedents and consequences of belief certainty. \$942,470. January 1, 1999-December 31,2004
- National Institute on Drug Abuse
 - Interpersonal processes, identity, and smoking cessation. \$358,000, 2/2008-1/2010

- Spanish Ministry of Science and Innovation
 - Predicting positive and negative extremism: An Individual's fusion with the group, \$83,000, 2009-2012, Principal investigator: Angel Gomez, UNED
- Spanish Ministry of Economy and Competitiveness
 - Identity fusion: Nature, antecedents and consequences, September 2012-2015, \$80,000 Principal investigator: Angel Gomez, UNED
- Economic and Social Research Council
 - Ritual, Community, and Conflict, 05/31/2011 - 05/30/2016 GBP 3,184,340, Principle investigator: Harvey Whitehouse, University of Oxford
- Australian Research Council
 - Moral vitalism: understanding the foundations of righteous violence within everyday secular thought. 01/01/2011 - 12/31/2013, AUD 300,000. Principle investigator: Brock Bastian

Doctoral Students

- Stephen Read, 1981
- Brett Pelham, 1989
- Al Stein-Seroussi, 1990
- Deborah Fisher, 1990
- J. Gregory Hixon, 1991
- Shawn McNulty, 1992
- Brian Giesler, 1993
- Romin Tafarodi, 1994
- Kate Morris, 1996
- Chris De La Ronde, 1996
- Stephen Blumberg, 1997
- Michael Gill, 1998
- Elizabeth Pinel, 1998
- Jennifer Bosson, 2000
- Jason Rentfrow, 2004
- Conor Seyle, 2007
- Sarah Angulo, 2009
- Christine Chang, 2011
- Tracy Kwang, 2012
- Matt Brooks, 2012

- Michael Buhrmester, 2013
- William Fraser, 2016
- Leah Fredman, 2018
- Sanaz Talaifar, 2020

PUBLICATIONS

In press

- Ashokkumar, A. & Swann, W. B., Jr., (in press). The saboteur within: Self-verification strivings can make praise toxic. In Brummelman, E. (Ed.) (2020). *Psychological perspectives on praise*. Abingdon, UK: Routledge.

2021

- Gómez, Á., Martínez, M., Martel, F. A., López-Rodríguez, L., Vázquez, A., Chinchilla, J., Paredes, B., Hettiarachchi, M., Hamid, N., & Swann, W. B. (2021). Why People Enter and Embrace Violent Groups. *Frontiers in psychology, 11*, 614657. <https://doi.org/10.3389/fpsyg.2020.614657>
- Talaifar, S., Ashokkumar, A., Pennebaker, J., Medrano, F. N., Yeager, D. S., & Swann, W. B., Jr. (2021). A New Pathway to University Retention? Identity Fusion with University Predicts Retention Independently of Grades. *Social Psychological and Personality Science*.

2020

- Rudnev, M., et al., (2020). Measurement invariance of the moral vitalism scale across 28 cultural groups. *PLOS ONE*.
- Ashokkumar, A., Talaifar, S., Fraser, W.T., Landabur, R., Buhrmester, M.D., Gomez, A., Paredes, B., & Swann, W.B., Jr. (2020). Censoring Political Opposition Online: Who does it and why. *Journal of Experimental Social Psychology*.
- Talaifar, S., Buhrmester, M. D., Ayduk, O., & Swann, W. B. Jr. (2020) Asymmetries in mutual understanding: People with low status, power, and self-esteem understand better than they are understood. *Perspectives on Psychological Science*.
- Swann W. (2020) Swann, William B.. In: Zeigler-Hill V., Shackelford T.K. (eds) *Encyclopedia of Personality and Individual Differences*. Springer, Cham.
- Talaifar, S., Swann, W. B., Jr. (2020). Self-verification theory, *Encyclopedia of Personality and Individual Differences*, 4813-4821

2019

- Bastian, B., Vauclair, C. M., Loughnan, S., Bain, P., Ashokkumar, A., Becker, M., ... & Swann, W.B., Jr. (2019). Explaining illness with evil: pathogen prevalence fosters moral vitalism. *Proceedings of the Royal Society B*, 286(1914), 20191576.
- Ashokkumar, A. Galaif, M., Swann, W. B., Jr., (2019). Tribalism can corrupt: Why people denounce or protect immoral group members. *Journal of Experimental Social Psychology*.
- Gómez, A., Vázquez, A., López-Rodríguez, L., Talaifar, S., Martínez, M. Buhrmester, M. D., & Swann, W. B., Jr., (2019). Why people abandon groups: Degrading relational vs collective ties uniquely impacts identity fusion and identification. *Journal of Experimental Social Psychology*.
- Swann, W. B., Jr. & Jetten, J. (2019). Identity fusion 'in the wild': Moving toward or away from a general theory of identity fusion? *Behavioral and Brain Sciences*.
- Talaifar, S. & Swann, W.B., Jr. (2019). Self and Identity. In *Oxford Research Encyclopedia of Psychology*. Ed. Oliver Braddick. New York: Oxford University Press.
- Talaifar, S. & Swann, W.B., Jr. (2019). Deep Alignment with Country Shrinks the Moral Gap Between Conservatives and Liberals. *Political Psychology*, 40, 657-675.

2018

- Vázquez, A, G., Gómez, Á., & Swann, W. B., Jr. (2018). You Just Don't Get Us! Positive, but Non-Verifying, Evaluations Foster Prejudice and Discrimination. *Social Psychology*, 49, 231–242.
- Talaifar, S. & Swann, W.B., Jr. (2018). Identity Fusion: The Union of the Personal and Social Selves. In P. J. Ivanhoe, O. J. Flanagan, S. Harrison, H. Sarkissian, & E. Schwitzgebel (Eds.). *Oneness in Religion, Philosophy, and Psychology*. New York: Columbia University Press.
- Swann, W. B. & Talaifar, S. (2018). Introduction to Special Issue of Self and Identity on Identity Fusion. *Self and Identity*, 17, 483-486, DOI: [10.1080/15298868.2018.1458646](https://doi.org/10.1080/15298868.2018.1458646)

2017

- Talaifar, S. & Swann, W.B., Jr. (2017). Self-Verification Theory. In *Encyclopedia of Personality and Individual Differences*. Springer International Publishing.
- Swann, W. B., Jr. & Jetten, J. (2017). Restoring agency to the human actor. *Perspectives in Psychological Science, 12*, 382-299.
- Vázquez, A., Gomez, A., Ordoñana, J. R., Swann, Jr., W. B. Whitehouse, H. (2017). Sharing Genes Fosters Identity Fusion and Altruism. *Self and Identity, 16*, 684-702.
- Fredman, L.A., Bastian, B., & Swann, W.B., Jr. (2017). God or country? Fusion with Judaism predicts desire for retaliation following Palestinian Stabbing Intifada. *Social and Personality Psychological Science*.
- Vázquez, A, G., Gómez, Á., & Swann, W. B., Jr. (2017). Do Historic Threats to the Group Diminish Identity Fusion and its Correlates? *Self and Identity*.
- Stinson, D., & Swann, W. B. Jr. (2017). Leveraging self psychology to strengthen positive psychology: Conceptual analysis of three paths to well-being. In F. Guay, H.W. Marsh, D. McInerney, & R. Craven, *Self: Driving positive psychology and well-being* (Vol. 6, International advances in self research). Charlotte, NC: Information Age Press.

2016

- Talaifar, S. & Swann, W.B., Jr. (2016). Differentiated Selves Can Surely Be Good for the Group, But Let's Get Clear About Why. *Brain and Behavioral Sciences*.
- Swann, W. B., Jr., & Bosson, J. K. (2016). Identity negotiation in social interaction: Past, present, and future. In Trusz, S. & Babel, P. (Eds.). *Intrapersonal and Interpersonal Expectancies: Research, Applications and Future Directions*. Hove, UK: Psychology Press.

2015

- Fredman, L.A., Buhrmester, M. D., Gomez, A., Fraser, W.T., Talaifar, S., Brannon, S.M., Swann, W. B., Jr. (2015). Identity fusion, extreme pro-group behavior, and the path to defusion. *Social and Personality Psychology Compass, 9*, 468–480.
- Buhrmester, M.D., Fraser, W.T., Lanman, J., Whitehouse, H., & Swann, W.B. Jr. (2015). When terror hits home: Identity Fused Americans who saw Boston bombing victims as “family” provided aid. *Self and Identity, 14*, 253-270.

- Buhrmester, M. D., & Swann, W. B., Jr. (2015). Identity fusion. In *Emerging Trends in the Social and Behavioral Sciences*, R. Scott and S. Kosslyn (eds.), Hoboken, NJ: John Wiley and Sons.
- Bastian, B., Bain, P., Buhrmester, M. D., Gómez, Á., Vázquez, A., Knight, C. G., & Swann, W. B. Jr. (2015). Moral vitalism: Seeing good and evil as real, agentic forces. *Personality and Social Psychology Bulletin*.
- Swann, W. B., Jr., Buhrmester, M. (2015). Identity fusion. *Current Directions in Psychological Science*. 24, 52–57
- Swann, W. B., Jr., Gómez, Á., Vázquez, A, G. Guillamón, A., Segovia, S., & Carillo, B. (2015). Fusion with the Cross-Gender Group Predicts Genital Sex Reassignment Surgery. *Archives of Sexual Behavior*, 44, 1313.
- Jimenez, J, Gomez, A, Buhrmester, M. D., Vazquez, A, Whitehouse, H. Swann, W. B., (2015). The Dynamic Identity Fusion Index (DIFI): A new continuous measure of identity fusion for Web-based questionnaires, *Social Science Computer Review*, *Social Science Computer Review* 1-14.

2014

- Whitehouse, H., McQuinn, B., Buhrmester, M. & Swann, W.B., Jr. (2014). Brothers in Arms: Libyan revolutionaries bond like family. *Proceedings of the National Academy of Sciences*.
- Swann, W. B., Jr., Buhrmester, M., Gómez, Á., Jetten, J., Bastian, B., Vázquez, A. et al. (2014). What makes a group worth dying for? Identity fusion fosters perception of familial ties, promoting self-sacrifice. *Journal of Personality and Social Psychology*, 106, 912-926.
- Swann, W. B., Jr., Gómez, A., Buhrmester, M. D., López-Rodríguez, L., Jiménez, J., & Vázquez, A. (2014). Contemplating the ultimate sacrifice: Identity fusion channels pro-group affect, cognition, and moral decision-making, *Journal of Personality and Social Psychology*, 106, 713-727
- Gómez, A., Jetten, J., & Swann, W.B., Jr. (2014). The more prototypical the better? The allure of being seen as one sees oneself. *Group processes and intergroup relations*, 17, 221-239.
- Yoo, J.J, Swann, W.B., and Kim, K.K. (2014). The Influence of Identity Fusion on Patriotic Consumption: A Cross-Cultural Comparison of Korea and the U.S., *The Korean Journal of Advertising* , 25(5), 81-106.

2013

- Kwang, T., Crockett, E.E., Sanchez, D.T., Swann, W.B., Jr. (2013). Men seek Social Standing, Women Seek Companionship: Sex Differences in Deriving Self-Worth from Relationships. *Psychological Science*, 24, 1142-1150.
- Seih, Y., Buhrmester, M. D., Lin, Y., Huang, C., Swann, W. B., Jr. (2013). Do People Want to be Flattered or Understood? The Cross-Cultural Universality of Self-Verification. *Journal of Experimental Social Psychology*, 49, 169–172.

2012

- Buhrmester, M. D., Gómez, Á, Brooks, M.L., Morales, J. F., Fernandez, S. & Swann, W. B., Jr. (2012). My group's fate is my fate: Identity fused Americans and Spaniards link personal life quality to outcome of '08 elections. *Basic and Applied Social Psychology*, 34, 527-533.
- Swann, W. B., Jr., Jetten, J., Gómez, Á. Whitehouse, H., & Bastian, B. (2012). When group membership gets personal: A theory of identity fusion. *Psychological Review*, 119, 441-456.
- Swann, W. B., Jr. & Brooks, M. (2012) Why Threats Trigger Compensatory Reactions: The Need for Coherence and Quest for Self-Verification. *Social Cognition*, 30, 758-777.
- Chang, C. & Swann, W. B., Jr. (2012). The benefits of self-verifying social feedback. Chapter to appear in R.M. Sutton, M.M. Hornsey, K.M. Douglas (Eds). *Feedback: The handbook of praise, criticism, and advice*. Peter Lang publishers: New York.
- Swann, W. B., Jr. (2012). Self-verification theory. In P. Van Lang, A. Kruglanski, & E.T. Higgins (Eds.); pp. 23-42. *Handbook of Theories of Social Psychology*, Sage: London.
- Swann, W. B. Jr & Buhrmester, M. D. (2012). Self as functional fiction. *Social Cognition*, 30, 415-430.
- Swann, W. B., Jr., De La Ronde, C. & Hixon, J. G. (2012). Authenticity and positivity strivings in marriage and courtship. *Journal of Personality and Social Psychology*, 66, 857-869. [reprinted in *Psychology of Close Relationships* (H.T. Reis, Ed.), Sage: Washington.

2011

- Gómez, Á, Brooks, M.L., Buhrmester, M. D., Vázquez, A., Jetten, J. & Swann, W. B., Jr. (2011). On the nature of identity fusion: Insights into the construct and a new measure. *Journal of Personality and Social Psychology*, *100*, 918-933.
- Buhrmester, M. D., Blanton, H. & Swann, W. B. Jr. (2011). Implicit self-esteem: Nature, measurement, and a new way forward. *Journal of Personality and Social Psychology*, *100*, 365-385
- Gómez, Á, Morales, J.F., Hart, S., Vázquez, A., & Swann, W. B., Jr. (2011). Rejected and excluded forevermore, but even more devoted: Irrevocable ostracism intensifies loyalty to the group among identity fused persons. *Personality and Social Psychology Bulletin*, *37*, 1574-1586.
- Brooks, M. L., Swann, W. B., Jr. & Mehta, P. H. (2011). Reasserting the self: Blocking self-verifying behavior triggers compensatory self-verification. *Self & Identity*, *10*, 77–84.
- Brooks, M. L. & Swann, W. B. Jr. (2011). Is social interaction based on guile or honesty? *Behavioral and Brain Sciences*, *34*, 17-18.
- Swann, W. B., Jr. (2011). Self-verification theory. In P. Van Lang, A. Kruglanski, & E.T. Higgins (Eds.); pp. 23-42. *Handbook of Theories of Social Psychology*, Sage: London.
- Angulo, S., Brooks, M. L., & Swann, W. B. Jr. (2011) Swimming serenely in a sea of words: Sexism, communication, and precarious couples. *Personal Relationships*, *18*, 604-616.
- Swann, W. B. Jr & Buhrmester, M. D. (2011). Self-verification: The search for coherence. In M. Leary and J. Tagney (Eds.), *Handbook of self and identity* (2nd Edition) Guilford, New York.

2010

- Swann, W.B., Jr., Gómez, A., Dovidio, J. Hart, S. & Jetten, J. (2010). Dying and Killing for One's Group: Identity Fusion Moderates Responses to Intergroup Versions of the Trolley Problem. *Psychological Science*, *21*, 1176–1183
- Kwang, T. & Swann, W. B., Jr. (2010). Do people embrace praise even when they feel unworthy? A review of critical tests of self-enhancement versus self-verification. *Personality and Social Psychology Review*, *14*, 263-280.

- Swann, W.B., Jr. & Bosson, J. (2010). Self and Identity. In S.T. Fiske, D.T. Gilbert, & G. Lindzey (Eds.), *Handbook of social psychology* (5th ed; 589-628), New York: McGraw-Hill.
- Sasaki, T., Hazen, N. L., & Swann, W. B., Jr. (2010). The supermom trap: Do involved dads erode moms' self-competence? *Personal Relationships*, *17*, 71-79.
- Patterson, M. M., Bigler, R. S., & Swann, W. B., Jr. (2010). When Personal Identities Confirm versus Conflict with Group Identities: Evidence from an Intergroup Paradigm. *European Journal of Social Psychology*, *40*, 652-670.
- Brooks, M. L., Burhmester, M. & Swann, W. B., Jr. (2010). Interactionism spoken like a true situationist. *European Journal of Personality*, *24*, 483-485.
- Kwang, T., Wells, T. T., McGeary, J. E., Swann, W. B., Jr., & Beevers, C. G. (2010). Association of the serotonin transporter promoter region polymorphism with biased attention for negative word stimuli. *Depression and Anxiety*, *27*, 746–751.
- Swann, W.B., Jr., Gómez, A., Huici, C., Morales, F., & Hixon, J. G. (2010). Identity fusion and self-sacrifice: Arousal as catalyst of pro-group fighting, dying and helping behavior. *Journal of Personality and Social Psychology*, *99*, 824–841.

2009

- Swann, W.B., Jr., Gómez, A., Seyle, C., Morales, F. & Huici, C (2009). Identity fusion: The interplay of personal and social identities in extreme group behavior. *Journal of Personality and Social Psychology*, *96*, 995–1011.
- Gómez, A., Seyle, C., Huici, C. & Swann, W.B., Jr., (2009). Can self-verification strivings fully transcend the self-other barrier? Seeking verification of ingroup identities. *Journal of Personality and Social Psychology*, *97*, 1021-1044.
- North, R.J. & Swann, W. B., Jr. (2009). Self-Verification 360°: Illuminating the light and dark sides. In V. Kwan & L. Gaertner (Eds.) Special issue for *Self and Identity*, *8*, 131–146.
- North, R.J. & Swann, W. B., Jr. (2009). What's positive about self-verification? S. Lopez (Ed.) *Handbook of Positive Psychology*, 2nd Edition. (pp. 465-474). New York: Oxford University Press.
- Swann, W. B. Jr., (2009). Self-verification Theory. In H. Reis & S. Sprecher (Eds.), *Encyclopedia of Human Relationships*. Thousand Oaks, CA: Sage.

- Swann, W. B. Jr., (2009). Self-verification Theory. In D. Matsumoto (Ed.), *The Cambridge Dictionary of Psychology* (p. 482). New York: Cambridge University Press.
- Bosson, J. & Swann, W.B., Jr. (2009). Self-esteem: Nature, origins, and consequences. Chapter prepared for R. Hoyle & M. Leary (Eds.), *Handbook of individual differences in social behavior* (pp. 527-546). New York: Guilford.
- Chang-Schneider, C. & Swann, W. B., Jr. (2009). The role of uncertainty in self-evaluative processes: Another look at the cognitive-affective crossfire. Chapter to appear in R.M. Arkin, K.C. Oleson, P.J. Carroll (Eds.) *The uncertain self: A handbook of perspectives from social and personality psychology* (p. 216-231). Laurence Erlbaum Associates, Inc.: New Jersey.
- Swann, W.B., Jr., Johnson, R.E., & Bosson, J. (2009). Identity negotiation in the workplace. In B. Staw & A. Brief (Eds.), *Research in organizational behavior* (Vol 29, 81-109). Amsterdam, The Netherlands: Elsevier

2008

- Swann, W.B., Jr. (2008). Self-Verification. *International Encyclopedia of the Social Sciences*, 7, pp.430-431, Thomson Gale (Macmillan Reference USA).
- Swann, W. B., Jr. Chang-Schneider, C. & McClarty, K. (2008) Yes, cavalier attitudes can have pernicious consequences: A reply to Krueger, Vohs, & Baumeister *American Psychologist*, 63, 65-66.
- English, T., Chen, S., & Swann, W. B., Jr. (2008). A Cross-Cultural Analysis of Self-Verification Motives. In R. Sorrentino & S. Yamaguchi, (Eds.) *Handbook of Motivation and Cognition Across Cultures* (pp. 119-142), Elsevier: San Diego, CA.
- Maestas, K. L, Amidon, A. Baum, E. S., Chrisman, J. G., Durham, J. A., Rooney, S. B., Rude, S. S. & Swann W. B. Jr. (2008). Partner Devaluation is Associated with Depression Symptoms Among Depression-Vulnerable Women With Low Self-Esteem. *Journal of Social and Clinical Psychology*, 27, 621-640.
- Swann, W.B., Jr. & Bosson, J. (2008). Identity negotiation: A Theory of Self and Social Interaction. In O. John, R. Robins, & L. Pervin (Eds.) *Handbook of Personality Psychology: Theory and Research I* (pp. 448-471). New York: Guilford.

2007

- Swann, W. B., Jr. Chang-Schneider, C. & McClarty, K. (2007) Do our self-views matter? Self-concept and self-esteem in everyday life. *American Psychologist*, *62*, 84-94.
- Seyle, C. & Swann, W.B., Jr. (2007). Being Oneself in the Workplace: Self-verification and Identity in Organizational Contexts. In C. A. Bartel, S. Blader, & A. Wrzesniewski (Eds.) *Identity and the modern organization* (pp. 201-222). Erlbaum.
- Wiesenfeld, B. M., Swann, W.B., Jr, Brockner, J. & Bartel, C. (2007). Is More Fairness Always Preferred? Self-Esteem Moderates Reactions to Procedural Justice. *Academy of Management Journal*, *50*, 1235–1253.
- Sellers, J.G., Woolsey, M.D. & Swann, W. B. Jr, (2007). Is silence more golden for women than men? Observers derogate effusive women and their quiet partners. *Sex Roles: A Journal of Research*, *57*, 477-482.
- Swann, W.B., Jr. (2007). Self-verification Theory. In R. F. Baumeister & K. D. Vohs (Eds.), *Encyclopedia of Social Psychology*, Thousand Oaks, CA: Sage.
- Swann, W. B., Jr. (2007). Blind spots. *American Scientist*, *95*, 451-452.
- Swann, W. B., Jr., Chang-Schneider, C., & Angulo, S. (2007). Self-verification in relationships as an adaptive process. In J. Wood, A. Tesser, & J. Holmes (Eds.), *Self and relationships* (pp. 49-72). New York: Psychology Press.
- Swann, W. B., Jr., McClarty, K., & Rentfrow, P. J. (2007). Shelter from the storm? Flawed reactions to stress in precarious couples. *Journal of Social and Personal Relationships*, *24*, 793-808.

2006

- Swann, W. B., Jr., Guinn, J. S., & Larsen, K. M. (2006). Tempting today, troubling tomorrow: The roots of the precarious couple effect. *Personality and Social Psychology Bulletin*, *32*, 93-103.
- Bosson, J. K., Johnson, A. B., Niederhoffer, K. & Swann, W. B. Jr. (2006). Interpersonal chemistry through negativity: Bonding by sharing negative attitudes about others. *Personal Relationships*, *13*, 135–150.
- Swann, W.B., Jr. & Seyle, C. (2006). The antecedents of self-esteem. In M. Kernis (Ed.) *Self-esteem: Issues and Answers* (pp. 201-207). Psychology Press: East Sussex,

UK.

2005

- Swann, W.B., Jr. & Seyle, C. (2005). Personality psychology's comeback and its emerging symbiosis with social psychology. *Personality and Social Psychology Bulletin*, 31, 155-165.
- Swann, W. B., Jr. (2005). The self and identity negotiation. *Interaction Studies*, 6, 69-83.

2004

- Swann, W. B. Jr., Polzer, J. T., Seyle, C. & Ko, S. (2004). Finding value in diversity: Verification of personal and social self-views in diverse groups. *Academy of Management Review*, 29, 9-27.
- Gill, M. J., & Swann, W.B., Jr. (2004) On what it means to know someone: A matter of pragmatics. *Journal of Personality and Social Psychology*, 86, 405-418.

2003

- Swann, W.B., Jr., Rentfrow, P. J., & Guinn, J. (2003). Self-verification: The search for coherence. In M. Leary and J. Tagney, *Handbook of self and identity* (pp. 367-383): Guilford, New York.
- Bosson, J. K., Brown, R. P., Zeigler-Hill, V., & Swann, W. B., Jr. (2003). Self-enhancement tendencies among people with high explicit self-esteem: The moderating role of implicit self-esteem. *Self and Identity*, 2, 169-187.
- Swann, W. B., Jr., Rentfrow, J. R., & Gosling, S. G. (2003). The precarious couple effect: Verbally inhibited men + critical, disinhibited women = bad chemistry. *Journal of Personality and Social Psychology*, 85, 1095-1106.
- Swann, W. B. Jr., Kwan, V. S. Y., Polzer, J. T., Milton, L. P. (2003). Vanquishing stereotypic perceptions via individuation and self-verification: Waning of gender expectations in small groups. *Social Cognition*, 21, 194-212.
- Polzer, J., Swann, W., & Milton, L. (2003). The benefits of verifying diverse identities for group performance. In Neale, M., Mannix, E., & Polzer, J. (Eds.), *Research on Managing Groups and Teams: Identity Issues in Groups*, Vol. 5. Stamford, CT: JAI Press.
- Swann, W. B. Jr., Kwan, V. S. Y., Polzer, J. T., Milton, L. P. (2003). Fostering group identification and creativity in diverse groups: The role of individuation and self-verification. *Personality and Social Psychology Bulletin*, 29, 1396-1406.

- Gosling, S. D., Rentfrow, P. J., & Swann, W. B., Jr. (2003). A Very Brief Measure of the Big Five Personality Domains. *Journal of Research in Personality, 37*, 504–528

2002

- Swann, W. B., Jr. & Pelham, B. W. (2002). The truth about illusions: Authenticity and positivity in social relationships. In C.R. Snyder & S. J. Lopez (Eds.) *Handbook of positive psychology* (pp 366-381). Oxford: New York.
- Swann, W. B., Jr., Bosson, J. K., & Pelham, B. W. (2002). Different partners, different selves: The verification of circumscribed identities. *Personality and Social Psychology Bulletin, 28*, 1215-1228.
- Swann, W. B., Jr. & Pelham, B. W. (2002). Who wants out when the going gets good? Psychological investment and preference for self-verifying college roommates. *Journal of Self and Identity, 1*, 219-233.
- Polzer, J. T., Milton, L. P. & Swann, W. B., Jr. (2002). Capitalizing on Diversity: Interpersonal Congruence in Small Work Groups. *Administrative Science Quarterly, 47*, 296-324.

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